

Rapid vendor onboarding and flawless master data management



CUSTOMER Keells (John Keells Holdings PLC)
SEGMENT Supermarket
PRODUCT Supplier Collaboration Platform



CHALLENGES

Supplier onboarding and information management involved extensive manual tasks, including paper forms, manual updates in the system, and email threads for tracking. This resulted in notable delays in new vendor introduction and errors in updating Vendor Master in ERP.

These challenges were spread across multiple roles in the organization including category manager, head of the department, supplier and master data manager.



SOLUTION

Keells Super implemented Keells Advance Network Exchange (KANE), a robust web-based supplier-retailer collaboration platform based on Algomony's Supplier Collaboration Platform, for streamlining supplier processes and boosting time-to-insight.

Role	Before	After
Category Manager/HOD	<ol style="list-style-type: none"> 1. Dispatches paper-based registration forms to the supplier 2. Collaboratively fills in relevant fields in coordination with the supplier 3. Coordinates with finance to confirm the refund deposit 4. Submits the mail request and hands over physical documents to MDM 	<ol style="list-style-type: none"> 1. Shares vendor's email credentials with Vendor Governance Manager (VGM) 2. Reviews vendor details and submits to the HOD
Supplier	<ol style="list-style-type: none"> 1. Shares completed registration form with necessary documents 2. Supplier verifies refundable deposit with category manager 	<ol style="list-style-type: none"> 1. Receives automated link after enrollment by VGM. Fills online form, attaches required documents, and makes payment deposit
Master Data Manager	<ol style="list-style-type: none"> 1. Gets HOD approval to proceed with vendor registration 2. Proceeds with system update and confirms to category manager 	<ol style="list-style-type: none"> 1. Post approval from HOD, MDM downloads the template from the system and shares it for updation

BENEFITS



92% reduction in vendor onboarding time with elimination of paper-based forms



Automatic standardization of supplier information data resulting in 100% accurate master data management



Enhanced process transparency for supplier and category manager unlocking greater productivity



Back in the day, our vendor onboarding was all hands-on and error-prone. But with the new KANE system in play, we've amped up our onboarding speed by a whopping 92%, kicked errors to the curb, and witnessed a game-changing boost in efficiency and clarity. It's like a breath of fresh air for our organization—total game-changer.

Tharindu Dias

Category Manager

Keells Super, Sri Lanka



KANE stands out as a top-notch supplier platform, presenting essential information in a well-organized manner that is easily accessible for us. This heightened visibility enables us to make informed business decisions promptly. We really appreciate it.

Chamika Herath

Customer Service

Unilever, Sri Lanka



Getting HOD approval for vendor registration used to be a manual marathon. Now, it's a breeze—we update the system post-approval, and the category manager is automatically in the loop. This streamlined process has supercharged our workflow, ensuring 100% accuracy in master data management. It's not just simplified; it's a significant boost for our operations.

Shanuka Dilshan

Master Data Manager

Keells Super, Sri Lanka